# Semarchy

# BACK TO THE BASICS: What is Master Data Management?

### **Overview**

This data sheet provides a high-level understanding of Master Data Management (MDM) and its core principles. MDM is a crucial concept in today's data-driven world, ensuring the accuracy, consistency, and completeness of essential business data.

What is MDM? MDM is a combination of disciplines, processes, and technologies that work together to manage an organization's critical data (often referred to as master data). Master data typically refers to core entities like customers, products, locations, suppliers, and assets. MDM ensures this data is consistent and uniform across all departments and systems within a company.

Why is MDM Important?

Inconsistent or inaccurate data can lead to a multitude of problems, including:



Poor decision-making due to unreliable information

Damaged customer relationships due to inaccurate customer profiles  Inefficient operations caused
 by duplicated or conflicting data

Difficulty in generating insightful data analytics

MDM helps organizations overcome these challenges by providing a single source of truth for core data. This fosters improved data quality, streamlined operations, better decision-making, and a more positive customer experience.

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# Enhanced Data Quality

MDM ensures consistent and accurate data across the organization. According to a study by Gartner, organizations with poor data quality experience an average of 10% reduction in annual revenue.

[Source: Gartner]

A study by Experian found that businesses lose an average of 12% of their annual revenue due to bad data.

[Source: Experian]

### Improved Decision-Making

Reliable data leads to better-informed business decisions.

A study by Capgemini found that companies with advanced data analytics capabilities are 5% more profitable than their competitors.

[Source: Capgemini]

A report by McKinsey found that data-driven organizations are 23 times more likely to acquire customers, 6 times more likely to retain customers, and 19 times more likely to be profitable than their competitors.

[Source: McKinsey & Company]

### **Streamlined Operations**

Consistent data reduces inefficiencies and improves workflow.

A study by Forrester found that organizations with MDM solutions can reduce data cleansing costs by up to 70%.

[Source: Forrester Research]

A study by IDC found that companies that implement MDM can achieve a 20% reduction in operational costs. [Source: IDC]

### Enhanced Customer Experience

Accurate customer data fosters stronger relationships. A study by Accenture found that 83% of customers are willing to share data with companies in exchange for a personalized experience. [Source: Accenture] A study by Salesforce found that companies that personalize the customer experience see a 60% increase in profits.

[Source: Salesforce]

### Stronger Data Analytics

Clean data enables generation of valuable data insights. A study by Gartner found that organizations with well-managed master data see a 40% increase in the accuracy of their data analytics.

[Source: Gartner]

A study by IBM found that companies that invest in data quality initiatives see a 10% to 20% improvement in the effectiveness of their marketing campaigns.

[Source: IBM]

# Semarchy BACK TO BASICS Who Should Use MDM? MDM is beneficial for organizations of all sizes, particularly those that: Image: Deal with large volumes of data Image: Deal with large volumes of multiple systems Image: Deal with data Image: Deal with data Image: Deal with data Image: Deal with data

Why Choose Semarchy for Your MDM Needs? Semarchy offers a robust and user-friendly MDM solution designed to address the specific challenges faced by today's businesses. Here's what sets Semarchy apart:

### **Faster ROI**

Semarchy's agile design and pre-built functionalities enable quicker implementation and deliver a faster return on investment compared to traditional MDM solutions.

inconsistencies

# Focus on User Experience:

decision making



Semarchy's intuitive interface simplifies data management for users across all technical skills, fostering wider adoption and ongoing data quality.

### **Scalability and Agility**

Semarchy's platform scales seamlessly to accommodate growing data volumes and evolving business needs, ensuring your MDM solution remains adaptable.

### Enhanced Data Governance

Semarchy prioritizes data governance with built-in tools for data stewardship, data quality control, and access management, ensuring the integrity and security of your master data.

### Conclusion

MDM is a strategic investment that empowers organizations to leverage the true potential of their data. By ensuring the accuracy and consistency of core data, MDM unlocks a range of benefits that contribute